

SafeWater Capital Advisors LLC, in conjunction with Profit, Inc, is excited to announce a **Special Situations Assessment** for middle market companies and their senior lenders to provide a cost-effective model for resolving critical default, liquidity and future capital needs issues.

The 30-day, Special Situations Assessment was designed to 1) provide a roadmap for middle market management teams to deal with capital issues tied to higher interest rates, economic disruption, and growth financing issues. It can also be helpful for 2) senior secured lenders to justify a forbearance strategy with their borrower. Finally, it can 3) help speed up the diligence process for potential new investors, if needed.

There have been over \$10Bn of special situations funds raised since 2020 – much of it is not focused on control equity. Junior debt and minority equity can often help privately-owned companies avoid the worst case outcomes of liquidation or change-in-control transactions. But there is a significant risk to those who move slowly. The passage of time in these situations does not typically create value for either the equity ownership or the lender.

By choosing the SafeWater Special Situations Assessment, middle market companies can potentially avoid high-cost restructuring alternatives or bank mandated business sales or liquidations. For more information, please contact your **SafeWater Capital**, or **Profit, Inc.**, representative.

## SafeWater Special Situations Assessment

- 1. Background
- 2. Industry Trends
- 3. Capital Stack Priority Analysis
- 4. Collateral Analysis
- 5. Financial Performance
- 6. Profitability Analysis
- 7. Liquidity Analysis
- 8. Debt Capacity Analysis
- 9. Liquidation Analysis
- 10. Management Assessment
- 11. Valuation Analysis
- 12. Strategic Alternatives



